

## PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF MAIN MARKET LISTING REQUIREMENT OF BURSA MALAYSIA SECURITIES BERHAD

### B1. Review of financial performance

#### (a) Highlight on Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

##### Current financial quarter against corresponding financial quarter

	Unaudited Individual quarter ended 31 March		Variance %
	2024 RM'000	2023 RM'000	
Revenue	28,215	26,091	8.14
Profit before tax ("PBT")	<u>4,460</u>	<u>4,649</u>	(4.07)

The Group reported revenue of RM28.22 million for the current financial quarter under review. This represents an increase in revenue of approximately 8.14% against the corresponding financial quarter of RM26.09 million.

The increase in revenue is mainly due to the effective marketing effort from ongoing promotions through online platforms and contribution from newly set up satellite clinics/centre.

The decrease in profit before tax comparing to previous quarter is mainly due to increase in operating cost where additional staffs (ie doctors, nurse, optometrist and supporting staff) hired in advance for the upcoming expansion of new ambulatory care centres and satellite clinics/centres at the new location. Hence, staffs will be well trained in our existing centres before transferring them to the upcoming new ambulatory care centres and satellite clinics/centres.

Besides, the Group has incurred pre-operation costs (i.e., consultancy and professional costs) in the Cambodia ambulatory care centre.

Registration No: 201801028697 (1290723-T)
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## B1. Review of financial performance (continued)

### (a) Highlight on Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income (continued)

#### Current financial quarter against corresponding financial quarter (continued)

In terms of geographical segmentation (as tabulated below), the Group recorded an increase in revenue for all geographical segments except South Malaysia.

	<b>Unaudited</b>		<b>Variance</b>
	<b>Individual quarter ended 31</b>		
	<b>March</b>		
	<b>2024</b>	<b>2023</b>	
	<b>RM'000</b>	<b>RM'000</b>	<b>%</b>
<b>Revenue</b>			
North Malaysia	4,650	4,625	0.54
Central Malaysia	17,502	15,145	15.56
South Malaysia	5,130	5,428	(5.49)
East Malaysia	933	893	4.48
	28,215	26,091	8.14

The increase in revenue is mainly due to the effective marketing effort from ongoing promotions through online platforms and contribution from newly set up satellite clinics/centre.